



"Our life goes in the direction of the words that come out of our mouth and the thoughts that are in our head and heart."

— Rick Tamlyn

Meet-Point-Dance™

The Philosophy

Meet-Point-Dance™ (MPD™) is a simple yet powerful model that develops effective leadership and facilitation. The Meet-Point-Dance philosophy is based on the definition of effective leadership: Leaders a) know and own their own impact, and b) want what is best for their peers, teams, and organizations.

We consistently have an impact on others with everything we do or say, whether we are aware of it or not. Meet-Point-Dance teaches a person how to be more intentional with their impact and increases the desired outcome we yearn to create. Leaders have agendas; Meet-Point-Dance is about “what” the agenda is, and more importantly, it is the “how” to have one’s agenda heard, received and embraced.

The Meet-Point-Dance model is a three-point system. Although presented here in a linear fashion for the sake of understanding, it is mostly a non-linear process:

1. **Meet.** Initially, it is most effective to “meet” people and/or circumstances where they are and accept and allow things to be as they are. This sense of being “met” is the primary skill in creating a positive outcome. It is also about “meeting self” and understanding one’s own impact. The outcome of effective “meeting” engages rather than repels.
2. **Point.** After being “met,” people are more open to being “pointed.” Effective presenters, facilitators and leaders are able to “point” an individual or group toward a more desirable direction, outcome and/or agenda.
3. **Dance.** After someone has been “met” and “pointed,” it is then about “dancing” with the results. This could be a new “meeting” moment, or a new “pointing” moment, depending on what will serve the individual/group best.

The Format

Meet-Point-Dance is available as an Experiential Keynote, Half-Day Interactive Training, or as a 1-Day Workshop. The concepts of Meet-Point-Dance are explored through a combination of training, videos, experiential exercises, and small group interactions.

The Outcomes

The primary outcomes of this training are:

1. Participants will learn and understand Meet-Point-Dance, and learn the necessary tools for everyday practice.
2. Understand the Three Levels of Awareness.
3. Develop the ability to “meet the need of an audience.”
4. Understand the power of “yes, and...”
5. Ability to “recover” quickly from failure.
6. Dare to know, without being “right.”